

## **Message from the Chief Executive**

Generations of music lovers have created the BSO we know today, and every time the band strikes up, there is a sense that we are all standing on the shoulders of those who have come before.

As custodians of this incredible history, I believe our role is to take that musical legacy forward and ensure the Orchestra remains part of people's lives for generations to come. One of the most extraordinary ways you can support us is through a gift in your Will. Every gift, however large or small, makes a difference and helps us look to the future with confidence.

At the heart of what makes the Orchestra so special is the bond shared between our musicians and audiences. If the BSO and our music have enriched your life, please take a moment to consider leaving a lasting legacy to your Orchestra. You're already part of a 130-year story of music. Now you can help to write the next chapter.

Thank you for making this musical community so special.

Dougie Scarfe OBE DL

Chief Executive

P.S. If you've already left a gift to the BSO in your Will, please accept my sincere and heartfelt thanks. If you would like to let us know your intentions, you can find out how at the back of this brochure.



#### **Our shared vision**

From humble beginnings as a municipal band in 1893, the BSO has evolved into a world-class symphony orchestra, pioneering new ways to share music, while serving a unique and diverse region of 10,000 square miles of the South and South West.

The BSO exists to bring music into people's lives, and we believe it has the power to create happier, healthier and fairer communities. Those who support us share our belief that music is a gift and should be accessible to everyone.

As a charity, the public funding and donations we receive are crucial, with ticket sales covering less than 40% of our running costs. Now, more than ever, we depend on the generosity of our supporters to preserve the Orchestra for future generations. Every donation makes a difference to our work, and gifts in Wills are a particularly special way of making a lasting impact.

## Less than 40% of the BSO's running costs are covered by concert ticket sales.

## Your musical legacy

The world around us is changing fast. We cannot predict what lies ahead for the BSO, but your commitment today will protect the Orchestra for others to enjoy tomorrow.

By remembering the BSO in your Will, you become part of our future. These gifts, no matter the size, provide vital financial support and help safeguard the Orchestra for the next generation. Just 1% of your estate, after family and friends have been provided for, would have a big impact. Pledging a gift costs you nothing now and your commitment will enable the Orchestra to thrive for years to come.





## The impact of your gift

Gifts in Wills are vital to all areas of our work and help to make music that brings joy, creates memories and connects people from all walks of life.

#### Your gift will:

## Preserve artistic excellence

Attract the best talent to the Orchestra and encourage world-renowned conductors and artists to the stage

## Nurture the next generation

Inspire a lifelong love of music through interactive concerts and engaging school workshops

## Maintain a rich musical culture

Breathe new life into classical masterpieces and expand musical horizons through exciting new works

## Keep the BSO on the road

Ensure audiences across the South and South West continue to experience the joy of live music

## Create moments of magic

Improve the wellbeing of people living with dementia through carefully curated concerts

## **Empower communities**

Enrich lives and connect people through unique and engaging performances on their doorstep

We are extremely grateful for each and every gift we receive. Together we can keep the Orchestra playing long into the future.

## **Our BSO story**

#### Val King

"When we come to a concert and take our seats, I feel the stress of that day, or the week before, leaving me from my head to my feet. The thrill of listening to a favourite piece of music live – it's just a wonderful, magical feeling that nothing else gives you.

The BSO brings such joy to us both and really does enrich our lives. We're very lucky and totally privileged to be blessed with such a grand orchestra on our doorstep. Including a gift in our Will is our way of saying thank you and giving the Orchestra longevity for the future – it would be a crying shame to lose it."

#### **Dave King**

"I remember seeing the BSO as a child and being brought along to a couple of concerts at the Winter Gardens. Over the years my interest in classical music has grown, but it wasn't really until retirement that coming to concerts became more of a regular occurrence.

We became members to contribute a little more to the Orchestra in that way and, when it came to writing our Wills, we both wanted our love of music to be reflected. Nothing gives me more pleasure than seeing youngsters discover music and taking up instruments. It really does bring joy to your heart. I hope that in a small way our gift will help to safeguard the future of the Orchestra for younger generations."

Whatever your BSO story, you can be part of the Orchestra's next chapter through a gift in your Will.









## Why do I need a Will?

A Will is one of the most important documents you'll ever write and gives you peace of mind that your wishes will be honoured. It's the only way to make sure the people and causes you care about are looked after, and it's where you decide what happens to your money and possessions.

## What sort of gift can I leave?

In general, there are three types of gifts to choose from:

#### **Residuary gifts**

A residuary gift is a share of your estate once all other gifts have been paid and expenses settled. You can give the whole of the residue, or a portion of it, to a person or a charity like the BSO. This type of gift is the most beneficial because it's a percentage of your estate, rather than a fixed amount, and means your gift will retain its value. Even a small percentage can make a big difference.

#### **Pecuniary gifts**

This is a gift of a specific sum of money, otherwise known as a 'cash gift' (e.g. £5,000). To ensure it keeps its value over the years, you may want to talk to your solicitor about index-linking your gift to protect against the effects of inflation.

#### **Specific gifts**

A specific gift is an object such as a painting, musical instrument, a jewellery collection, or a property.

### What about Inheritance Tax?

Inheritance Tax is the amount of money that will need to be paid from your estate if it's over a certain value. Gifts in Wills to charities are exempt from Inheritance Tax, which means that leaving a gift to the BSO may help reduce your tax liability.

If you leave 10% or more of the net value of your estate to charity in your Will, your estate may qualify for Inheritance Tax at the reduced rate of 36% rather than 40%. However, everyone's tax situation is different, and I suggest you consult with a solicitor or contact HMRC to discuss the ways charitable giving may reduce Inheritance Tax on your estate.

## What if I already have a Will?

It's a good idea to review your Will periodically to make sure it still reflects your wishes. Changes in your personal circumstances, such as marriage, divorce, or becoming a grandparent, may mean you need to update your Will. Alternatively, you may decide to include a charitable gift to a cause you care about. You can make minor changes to your Will by adding a 'codicil', which is a legally binding amendment. Your solicitor will be able to advise you on the best way to update an existing Will or, if it is straightforward, you may prefer to write a completely new Will.

## How should I word my Will?

I would always recommend seeking the advice of a solicitor or professional Will-writer regarding the best way to word your Will. If you decide to include a gift to the BSO, you will need the charity name, address and registered charity number.

Bournemouth Symphony Orchestra 2 Seldown Lane, Poole, Dorset BH15 1UF. Registered charity number 208520



## Help with writing your Will

## Write your Will for free with Farewill

You can make or update a simple Will for free using the BSO's free Will-writing service. We've partnered with Farewill to offer you, as a supporter of the BSO, an easy way to write your Will for free from the comfort of your own home.

Farewill are the UK's leading provider of online and telephone Wills and they are rated five stars on Trustpilot. With their expert help, you can quickly and securely write your Will in four simple steps. It is then checked by a specialist to make sure your wishes are clear. You will then need to print and sign your Will in front of two witnesses to make it legally binding.

Start writing your free Will online or over the phone with Farewill. Visit bsolive.com/gifts-in-wills for more information.

## Make your Will with Ellis Jones Solicitors

If you have a more complex estate, or prefer to discuss matters in person, you can save 25% on the cost of making your Will through the BSO's Will-writing service with Ellis Jones Solicitors. Ellis Jones provide expert advice on all aspects of estate planning, including how to protect your assets and minimise the Inheritance Tax payable on your estate, if you so wish.

To take advantage of this special discount for BSO supporters, please contact Faith Bayley, who will provide your discount code and arrange for Ellis Jones to contact you directly.

Faith Bayley – Legacy Manager 01202 644711 fbayley@bsorchestra.co.uk

## Our promises to you

When you remember the Orchestra with a gift in your Will, we promise to...

#### Respect your privacy

Your Will is a private matter, and you don't have to tell us if you have chosen to remember the BSO. We'd love to have the opportunity to say thank you, but we'll never ask you about the size or type of gift you intend to make.

#### **Never try to influence your decision**

We understand that your Will needs to be carefully considered and that circumstances can change. We'll never pressure you for details. And you don't need to tell us if you change your mind.

#### Understand that loved ones come first

We know that family and friends come first and we fully respect this. After providing for loved ones, you may decide to leave a small percentage of what's left to reflect those causes that mattered to you during your life.

#### Be open and honest with you at all times

We will answer all your questions fully, openly and honestly. We will always do our best to help in any way we can, but we will never seek to replace proper legal advice.

# "Leaving a gift to the BSO gives us the opportunity to pass on everything you love about the Orchestra to future generations."

Matt King, Principal Percussion and BSO Trustee

#### Use your gift carefully

When you decide to remember the BSO in your Will, you can trust us to use your future gift wisely to achieve the greatest impact. We appreciate how special these donations are and take great care to maximise the potential of every gift we receive.



